# **HOW TO MARKET A BUSINESS**



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Market research is a key part of developing your market strategy. It is about collecting information that provides an insight into your customers thinking, buying patterns, and location. In addition, market research can also assist you to undertake an initial sales forecast, monitor market trends and keep an eye on what your competition is doing.

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# How to do a market analysis for a business plan

A key part of any business plan is the market analysis. This section needs to demonstrate both your expertise in your particular market and the attractiveness of the market from a financial standpoint.

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# How to Market a Cleaning Business Bizfluent

Marketing is an important aspect of any business, including a cleaning business. When you want to market your cleaning business, it is important to determine whom you will market to, what your niche in the cleaning industry is and what your different marketing approaches will be. You must record all of your plans along with their results so that you can tweak parts that are not working and emphasize the parts that are bringing you more business.

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I often hear from business owners who feel they re too busy running their business to spend time on marketing. This is valid and to be honest, sometimes marketing is best left to the

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